

# Product Information Exchange 2022

## PRODUCT NAME

Comprehensive Machinery Insurance – Property

### **Key value elements, notable exclusions, and optional covers**

#### **What are the key value elements of the product that meet the needs, characteristics, and objectives of the target market?**

The product provides the following key coverages, up to agreed specified limits:

- operational material damage
- operational business interruption

#### **Are there any notable exclusions or circumstances where the product will not provide cover?**

Exclusions include:

- dispersal of toxic or hazardous substances
- lack of incoming supplies such as electricity and power
- increase in the cost replacement
- wear and tear
- shrinkage, evaporation, loss of weight
- malfunction of hardware, software or embedded chips
- consequential loss

Types of property that are excluded include:

- property in the process of being constructed
- flora and fauna
- property on the premises of nuclear power stations
- nuclear reactors, reactors buildings and plant and equipment

#### **Does the product include optional covers, extensions of cover or add-ons?**

Additional coverages include:

- capital additions
- expediting expenses
- fire-fighting expenses
- hazardous substances
- professional fees
- removal of debris

### **Target market**

#### **Who is the product designed for?**

This is a commercial product designed for large companies that are involved with power generation and renewable energy.

#### **Who is the product not appropriate for?**

The product is not suitable for consumers as defined by the FCA and for companies that not involved with power generation and renewable energy.

### **Distribution**

#### **How can this product be sold?**

This product can be sold via a professional insurance intermediary who can assess the customer's demands and needs and provide guidance as to the appropriate level of cover. This product can be sold face to face, via telephone or electronic communication or a mix of these methods.

### **Product Oversight and Governance**

Our Product Oversight and Governance framework places customer centricity at the heart of our business. When we set our processes and standards, the main objective is to ensure the delivery of good customer outcomes. We managed our products throughout their lifecycle and ensure that products are designed and distributed in a way that it will support our

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customer's financial objectives and it will prevent foreseeable harm for our customers. Our framework maintains oversight of the following:

- The product design process
- Identification of a clearly defined target market
- Product scenario testing
- Distribution strategy
- Product documentation
- On-going monitoring and review
- Fair value of our products
- Service provided to our customers

All new products and material product changes are subject to our product governance framework, and they will go through the applicable assessment process before they are marketed or distributed to customers.

As part of our on-going review, we assess our products against several factors and metrics to monitor how we deliver good customer outcomes. When we fail to deliver, we will act immediately to remediate the situation.

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## ***How is value assessed?***

In line with FCA guidance, Berkshire Hathaway International Insurance Limited assesses product value by comparing the overall cost of the product with the quality of the services provided. When assessing the quality of the services provided, we consider the FCA's value measures metrics as well as information relating to the distribution cost of the product, and to consider what percentage they are of the overall price paid. We have defined internal benchmarks for assessing the balance of these factors and where a product falls short of our standards, we will take action to ensure fair value is always provided to customers.

The value of the product will be assessed on an annual basis (or more frequently if necessary) to ensure it continues to provide value to customers.

This product has been assessed as providing fair value.

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## ***Additional Product Literature***

This document should be read in conjunction with the relevant policy documentation for full details of the insurance cover and exclusions.

This document has been designed for insurance professionals and are **NOT** intended for customer distribution.